KSNA - 2018 - 2019 Budget

Exhibitors Fees	\$175,000.00
Industry Advisory Council (IAC)	\$1,200.00
Interest-Savings, Short-term CD	\$175.00
KSNA Administrators	\$30,000.00
Managers' Retreat	\$20,000.00
Membership Dues	\$15,500.00
Miscellaneous Revenue	\$500.00
Publications & Communications	\$1,000.00
State Affiliation of Chapters	\$50.00
State Conference Registration	\$85,000.00
Ways and Means	\$1,200.00
Total Revenue	\$329,625.00
Expenditures	
ANC Manager Employee Award	\$3,000.00
ANC Officers	\$6,000.00
Board Retreat	\$2,000.00
Education	\$500.00
Executive Board Expenses Misc	\$4,000.00
Executive Director	\$40,000.00
Exhibits	\$30,000.00
Finance (Budget and Audit)	\$1,500.00
Industry Advisory Council Exp	\$1,000.00
Industry Relations	\$500.00
Insurance and Bond	\$4,000.00
KSNA Administrators	\$22,000.00
KSNA Annual Conference	\$100,000.00
LAC KY	\$3,000.00
Leadership Academy	\$5,000.00
Legislative Action Conference	\$20,000.00
Managers Retreat Exp	\$20,000.00
Marketing Expense	\$1,000.00
Member Services	\$900.00
Misc.	\$500.00
National Leadership Conference	\$8,500.00
Public Policy	\$500.00
Publications & Public Comm Exp	\$30,000.00
Resolutions and Bylaws	\$100.00
Scholarships	\$3,000.00
SNIC/ACDA/SAE	\$3,200.00
Ways and Means Exp	\$750.00
Total Expenditures	\$310,950.00