**Vision Statement**
KSNA will be readily available resource and advocate for school nutrition programs.

**Mission Statement**
The mission of KSNA is to empower its members by providing advocacy and professional development to advance school nutrition in Kentucky.

## About KSNA

### 2023-2024 Calendar of Events

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>July 9-11, 2023</td>
<td>Annual National Conference</td>
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<tr>
<td></td>
<td>Denver, CO</td>
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<tr>
<td>October 9-13, 2023</td>
<td>National School Lunch Week</td>
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<tr>
<td>October 24-26, 2023</td>
<td>KDA/KSNA Administrator's Conference</td>
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<tr>
<td></td>
<td>Louisville, KY</td>
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<tr>
<td>January 14-16, 2024</td>
<td>School Nutrition Industry Conference</td>
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<tr>
<td></td>
<td>Orlando, FL</td>
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<tr>
<td>March 3-5, 2024</td>
<td>Legislative Action Conference</td>
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<td></td>
<td>Washington, D.C.</td>
</tr>
<tr>
<td>March 4-8, 2024</td>
<td>National School Breakfast Week</td>
</tr>
<tr>
<td>March 21-22, 2024</td>
<td>KSNA Manager's Conference</td>
</tr>
<tr>
<td></td>
<td>Somerset, KY</td>
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<tr>
<td>April 25-27, 2024</td>
<td>National Leadership Conference</td>
</tr>
<tr>
<td></td>
<td>Seattle, WA</td>
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<tr>
<td>May 3, 2024</td>
<td>School Lunch Hero Day</td>
</tr>
<tr>
<td>June 17-19, 2024</td>
<td>KSNA Annual Conference</td>
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<tr>
<td></td>
<td>Lexington, KY</td>
</tr>
</tbody>
</table>
May 2023

Greetings! It is hard to believe that we are already at the end of another school year. I hope it has been a successful one for you and the children you serve.

The staff from the Schools Branch is excited for summer 2023 and hope that you are too. We like to take the opportunity throughout the summer to provide training and will have both in-person and virtual formats. Staff will be hosting three Administrative Review Trainings in June in Frankfort, Morehead, and Bowling Green. The focus of the trainings is to prepare sponsors for the Administrative Review. Staff are also hosting in-person trainings in late summer for the Community Eligibility Provision, Benefit Issuance, and Production Records/Menu Planning. These trainings will take place in Frankfort. If you can’t attend in person, we have online opportunities to increase your program knowledge. The Third Thursday Procurement Webinar series will continue throughout the summer as well as the Kentucky Director Development Program for new directors. Also, be on the lookout for the addition of new webinars to the training calendar for school year 23-24. Sponsors of the National School Lunch Program, check our schedule of trainings on SponsorNet.

It was great to see so many of you in-person at our Summer Food Service Program trainings this year. We have been working to provide guidance and resources to implement new options for the SFSP. As you are aware, a new law passed that made non-congregate meals in rural areas a permanent option for sponsors. The goal is to reach children you have not been able to serve in the past due to challenges with gathering in a congregate setting. It will be a welcome change that many families will appreciate. Our Summer Shorts presentations were extremely popular this year and we thank you for attending. The recordings are available in SponsorNet.

As always, we continue to try to find ways to support you and your work. Thank you again for all you do.

Sincerely,

Lauren E. Moore
Have you ever been talking to or emailing with a KDE staff member and wish you could put a face with the name?

COME LEARN WITH THE SCHOOLS BRANCH TEAM

From left:
Row 2 – Jerry Roberts, Christina Johnson, Jennifer Miller, Sarah Fackler, Faith Corbin.
Row 3 – Sheri McFarland, Jennifer Harrod, Olivia Thomas, Olga Ghazaleh, Brent Mason, Melissa Chandler.
Have you ever been talking to or emailing with a KDE staff member and wish you could put a face with the name?

SUMMER FOOD SERVICE PROGRAM TEAM

From left: Petronala Muga, Mandi Seals, Melissa Ballard, Cathy Gallagher

Thank You!
KSNA Family,

As we approach the KSNA Annual Conference, I reflect on the past 15 KSNA Annual Conferences I have attended. The KSNA annual conference was the first KSNA involvement I had when hired as a new director. Obviously, I was hooked! See, the people you attend conferences and network with while there may quickly become like family. You will find yourself making travel plans with those in school nutrition who bring forth your best self and know better than anyone else exactly what you do for a living.

Thank you to all of you who have continued to bring forth the best in others! It shows in our membership increase and the integrity of all our association stands for. New Directors, and as I like to say, “seasoned” Directors with multiple years’ experience…you’re not immune to the responsibility that is on your shoulders day in and day out. I have found myself juggling way more than I could manage at times, I gathered myself and realized there is only so much I can do. Which is where my school nutrition family stepped in & continues to do so. Therefore, that is why I say find your people. Just take a moment and look around…they’re there at conferences and all the days in between.

Trust me…none of us make it without each other and as we say in our schools, we want no one left behind. Please take advantage of all the hard work that has gone into this conference and not only gain professional development gain new friendships that will last throughout your career.

My presidency and time in office ends after surviving a pandemic, natural disaster, and other trials. I will treasure the advocacy efforts at SNA LAC, KY LAC, outreach for New Directors Zooms, and all the other great KSNA opportunities that our Executive Board and volunteers provided during my tenure. I thank our industry sponsors for their support and passion for our association. It has been a great honor to be your KSNA representative and I will continue to support each and every one of you!
KSNA BOARD - OFFICERS

Leah Feagin  
President

Steve Abbott  
President-Elect

Michelle Coker  
Vice President

Wendy Young  
Secretary/Finance Officer
I love this job and KSNA! I feel so engaged and excited to be part of this team. I am passionate about the work KSNA is doing and who we do that work for. I cannot wait to see everyone at the Annual Conference in June!

Amy Chappell was announced as the Executive Director of KSNA in late November 2022...

Here is a note from her desk...
Executive Director
   Amy Chappell

Region 1 Director
   Penny Holt and Lynsi Barnhill

Region 2 Director
   Chris Minor and Katie Ellis

Region 3 Director
   Bill Anthony

Region 4 Director
   Anna Lusk

Region 5 Director
   Casey Holt

Region 6 Director
   Lee Ann Conner and Christy Pritchett

Manager/Employee Section Chair
   Bridgett Thomas

Administrator Chair
   Stephanie Utley

Administrator Chair-Elect
   Lena Reese

Industry Advisory Council Chair
   Mary Kuhn

Past President /Nominations
   Jack Miniard

Chapter President Representative
   Penny Hisel-Church

Public Policy Chair
   Becky Lowry

Resolutions & Bylaws Chair
   Dan Ellnor

Conference Co-Chairs
   Steve Abbott and Michelle Coker

Awards Appointee
   Carlina Lloyd

Membership Services Chair
   Stephanie Caldwell

Communications Chair
   Deanna Sanders

Industry Relations/Exhibits Chair
   Alicia Arnett

Education Chair
   Regina Collett

Chapter Affiliation Appointee
   Susan Hagan

Certificate Appointee
   Lena Reese

KY Dept. of Education
   Lauren Moore

KY Dept of Agriculture
   Ian Hester

FNS Ambassador
   Wendy Greenwell
Hello KSNA members! My name is Dan Ellnor and I am currently the Resolution and Bylaws Chair until July when I will be transitioning to the National School Nutrition Association Board. Serving our membership for the better part of almost two decades has been one of the most rewarding opportunities in my professional career. Friends, laughs, and challenges that have come have been rewarding and what makes this profession truly outstanding.

Many are afraid of public speaking or over committing themselves and that keeps them from stepping up. However, here are a great many positions where your talents and passions can shine through without stepping up on the stage and taking a mic. If you have a passion for feeding kids, you wont regret participating in KSNA by volunteering for a committee assignment. Be it table decorations all the way to procedure manuals. Your expertise is needed and valued.

Come join us, this is YOUR Association!

I’ve been on the KSNA board for 2 years now as Chapter President Representative. This position has helped me learn a lot about KSNA and what they do. I have voted on numerous issues as well. I have seen how much planning goes into different events, and recently the KSNA state conference. I encourage chapter presidents to be on the board.

- Penny Hisel Church, Chapter President Rep
I want to take this opportunity to express my appreciation for allowing me to be the Industry Advisory Chair for SY 23-24. As partners, KSNA and Industry together can provide nutritious meals that meet the USDA guidelines. However, this is easier said than done. Meals must be appealing, appetizing, and acceptable to children before they are willing to participate. Your customers drive your menus, and your menu must be strongly accepted to bring customers in to dine with you. School meals participation is two-fold: (1.) Children need to eat to learn (2.) Participation keeps your program running smoothly.

Industry is an integral part of school food service, and all Industry are ready to help!

- Your menu is your “spotlight”, and everything builds around your menu. Please reach out to your Brokers and manufacturers if you need any help with these key elements pertaining to your menu.
- Identifying new food, equipment, or services? – maybe attend a food show or conference? Brokers and manufacturers are ready to help!
- Sampling new food/equipment products or services? Brokers and manufacturers are ready to help!
- Production of products so there is enough available when ordering – Brokers and manufacturers are ready to help!
- Food Distribution – Brokers and manufacturers are ready to help!
- Nutritional Information (Product must meet the USDA guidelines) – Brokers and manufacturers are ready to help!
- Utilizing commodity dollars wisely – Brokers and manufacturers are ready to help!
- Equipment Training for quality products – Brokers and manufacturers are ready to help!
- “NO” Foodborne Illnesses – Brokers and manufacturers are ready to help!
- Menu compliance – Brokers and manufacturers are ready to help!
- The list can go on and on…. Let us help!

We are happy to be a part of the KY School Food Service family to serve Kentucky’s children!

Thanks again,
Mary Kuhn, KSNA Industry Advisory Chair
# Statement of Activity

**August 1, 2022 - June 1, 2023**

## Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chapter Dues</td>
<td>20.00</td>
</tr>
<tr>
<td>Exhibitors Fees</td>
<td>34,000.00</td>
</tr>
<tr>
<td>Industry Partner</td>
<td>151,550.00</td>
</tr>
<tr>
<td>Membership Dues</td>
<td>21,760.00</td>
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<tr>
<td>Registration Fees</td>
<td>194,040.00</td>
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</table>

**Total Revenue**  
$401,370.00

## Expenditures

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advertising</td>
<td>213.36</td>
</tr>
<tr>
<td>Audio Visual Rentals</td>
<td>35,461.86</td>
</tr>
<tr>
<td>Bank Fees</td>
<td>3,746.26</td>
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<tr>
<td>Contract Services</td>
<td>782.00</td>
</tr>
<tr>
<td>Decorations</td>
<td>2,176.91</td>
</tr>
<tr>
<td>Door Prizes</td>
<td>869.59</td>
</tr>
<tr>
<td>Entertainment</td>
<td>950.00</td>
</tr>
<tr>
<td>Executive Director</td>
<td>15,562.00</td>
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<tr>
<td>Gifts</td>
<td>806.50</td>
</tr>
<tr>
<td>Insurance and Bond</td>
<td>4,476.86</td>
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<tr>
<td>Meals</td>
<td>44,327.91</td>
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<tr>
<td>Office Supplies</td>
<td>2,813.11</td>
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<tr>
<td>Professional Fees</td>
<td>4,928.60</td>
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<tr>
<td>Registrations</td>
<td>4,971.00</td>
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<tr>
<td>Rental Expenses</td>
<td>8,355.96</td>
</tr>
<tr>
<td>Room Rental</td>
<td>34,910.70</td>
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<tr>
<td>SNA New Membership Fees</td>
<td>1,588.00</td>
</tr>
<tr>
<td>SNF Match</td>
<td>1,300.56</td>
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<tr>
<td>Speaker</td>
<td>3,250.00</td>
</tr>
<tr>
<td>Technology Subscriptions</td>
<td>8,958.36</td>
</tr>
<tr>
<td>Travel</td>
<td>30,749.26</td>
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</table>

**Total Expenditures**  
$211,198.80

## Total Other Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest Income</td>
<td>39.40</td>
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</tbody>
</table>

**Total Other Revenue**  
$39.40

## Net Other Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
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</table>

**Net Other Revenue**  
$39.40

## Net Revenue

<table>
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<th>Description</th>
<th>Amount</th>
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</table>

**Net Revenue**  
$190,210.60
# 2022-23 KSNA Plan of Work extended

## Professional Development

<table>
<thead>
<tr>
<th>Goal</th>
<th>How we will measure success</th>
<th>Activities to complete the goal</th>
<th>Assigned to</th>
</tr>
</thead>
<tbody>
<tr>
<td>KDA/Admin Conference combined</td>
<td>Successful Conference</td>
<td>Stephanie – committee</td>
<td></td>
</tr>
<tr>
<td>Fill KSNA Executive Director</td>
<td>Advertise, search committee, interview, present to the Board to hire</td>
<td>Michelle – committee</td>
<td></td>
</tr>
<tr>
<td>Increase buy-in among school and district level administrators and school boards to ensure members are able to participate in professional development.</td>
<td>1. Establish communications with cooperative leaders.</td>
<td>Regina Collett - Education Chair, Stephanie Caldwell - Membership Chair, Steve Abbott - President</td>
<td></td>
</tr>
<tr>
<td></td>
<td>2. Explore programming on how to communicate the value of participating in KSNA to local and district administrations.</td>
<td>Regina Collett - Education Chair, Stephanie Caldwell - Membership Chair, Steve Abbott - President</td>
<td></td>
</tr>
<tr>
<td></td>
<td>3. Communicate information about how SNA credentials can fulfill state/district professional development requirements.</td>
<td>Regina Collett - Education Chair, Stephanie Caldwell - Membership Chair, Steve Abbott - President</td>
<td></td>
</tr>
<tr>
<td></td>
<td>4. Work with directors involved with each coop to get the coop buy-in for being on the agenda.</td>
<td>Regina Collett - Education Chair, Stephanie Caldwell - Membership Chair, Steve Abbott - President, Lena Reese - Admin Chair</td>
<td></td>
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</tbody>
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## Advocacy and Public Image

<table>
<thead>
<tr>
<th>Goal</th>
<th>How we will measure success</th>
<th>Activities to complete the goal</th>
<th>Assigned to</th>
</tr>
</thead>
<tbody>
<tr>
<td>Seek permanent approval for non-congregate feeding for CACFP and SSP meals.</td>
<td>Develop a statement defining what is needed to ensure the support meal program meets the true needs of the communities.</td>
<td>Becky Lowry + PPL committee (Regional Directors)</td>
<td></td>
</tr>
<tr>
<td>• Waver at state level</td>
<td>1. Work with state on changing regulation</td>
<td>Becky Lowry + PPL committee (Regional Directors)</td>
<td></td>
</tr>
<tr>
<td>• % of participation increase</td>
<td>2. Advocate for changing the regulation</td>
<td>Becky Lowry + PPL committee (Regional Directors)</td>
<td></td>
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</tbody>
</table>

## Membership and Community

<table>
<thead>
<tr>
<th>Goal</th>
<th>How we will measure success</th>
<th>Activities to complete the goal</th>
<th>Assigned to</th>
</tr>
</thead>
<tbody>
<tr>
<td>Draw inactive members into active engagement with the association.</td>
<td>Promote membership value to all membership categories at all levels (chapter, state, national).</td>
<td>Stephanie Caldwell - Membership Chair and Membership Committees</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Local chapters/address inactive chapters – outreach to members on needs</td>
<td>Stephanie Caldwell - Membership Chair and Membership Committees</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Utilize Website, Social Media, Zoom sessions to engage Members</td>
<td>Stephanie Caldwell - Membership Chair and Membership Committees</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Proactively recruit members into existing outlets (e.g. Facebook)</td>
<td>Stephanie Caldwell - Membership Chair and Membership Committees</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Maintain and/or increase membership levels</td>
<td>Increase in membership numbers</td>
<td>Stephanie Caldwell - Membership Chair, Board Members</td>
</tr>
<tr>
<td></td>
<td>Board members each recruit 2 or more new members</td>
<td>Use strategies above</td>
<td>Stephanie Caldwell - Membership Chair, Board Members</td>
</tr>
<tr>
<td></td>
<td>Participate in SNA national membership campaigns</td>
<td>Stephanie Caldwell - Membership Chair, Board Members</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Board members commit to recruiting new members</td>
<td>Stephanie Caldwell - Membership Chair, Board Members</td>
<td></td>
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<tr>
<td></td>
<td>Regional Directors to encourage District Directors to require SNA certificates for employees.</td>
<td>Regional Directors</td>
<td></td>
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<tr>
<td></td>
<td>Regional Directors encourage District Directors to provide recognition for employees who have achieved or advanced their SNA certificates or SNS credential</td>
<td>Regional Directors</td>
<td></td>
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</tbody>
</table>

## Governance and Operations

<table>
<thead>
<tr>
<th>Goal</th>
<th>How we will measure success</th>
<th>Activities to complete the goal</th>
<th>Assigned to</th>
</tr>
</thead>
<tbody>
<tr>
<td>Policies &amp; Procedures Manual UPDATE to align to the updated Bylaws.</td>
<td>Parliamentarian will create a task force to oversee the revision of the KSNA Policy and Procedures Manual</td>
<td>Dan Ellison - Res/Bylaws Chair (point Committee)</td>
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<td></td>
<td>Adopt &quot;umbrella&quot; SNA Policies</td>
<td>Task Force</td>
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<td></td>
<td>Parliamentarian will schedule biweekly meetings and set timelines for communication and tasks</td>
<td>Dan Ellison - Res/Bylaws Chair w/Task Force</td>
<td></td>
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</table>
Attention KSNA Members....
its time for the 2024 KSNA Election!!

Stephanie Utley
Vice President Candidate

Wendy Young
Secretary/Finance Officer Candidate

Jennifer Wheeler
*Administrator Chair Candidate*

*Directors and Administration Members can only vote for this position.*

Voting closes on 6/6/2023
Click the VOTE button above to cast your vote

After logging in to your KSNA account, you will be directed to the voting ballot where you can access the ballot that includes candidates bios and voting instructions.

If you have any questions about the election or the voting process, please contact KSNA at kentuckysna@gmail.com
KSNA members your vote is needed to help shape the future of KSNA – your vote matters!

April Fulkerson

Jessica Herwehe

Katie Burns

Managers Chair Candidates

Voting closes on 6/9/2023

Click the VOTE button above to cast your vote

After logging in to your KSNA account, you will be directed to the voting ballot where you can access the ballot that includes candidates bios and voting instructions.

If you have any questions about the election or the voting process, please contact KSNA at kentuckysna@gmail.com
KSNA Annual Conference 2023

June 12 - 14, 2023
Central Bank Center 430 W. Vine St., Lexington, KY 40507

Cost to Attend:
Member Registration: - Regular Rate (after May 1): $300
Non-Member Registration: $425 (includes 1 Year Membership)

**Registration includes access to all General Sessions, Education Sessions, the President's Dinner Party, and conference meals.**

**********************************************************************
Refunds/Cancellations: Cancellations and refund requests must be submitted by email to kentuckysna@gmail.com no later than June 1, 2023. All refunds will be processed less a $50 administrative fee. No refunds will be made after June 1, 2023, or for No-Shows.
*******************************************************************
Transfers: If you are unable to attend the conference, you may transfer your registration to another individual within the same organization. Please email kentuckysna@gmail.com your name and the individual's name to whom you are transferring your registration. Transfers may be made until check-in.
*******************************************************************
Hotel Information:
Will be provided after registration is completed.
NAVIGATE THE CONFERENCE

Sunday 6/11/23 Central Bank
Registration 11:00-12:00 & 2:00-4:00 (2nd Level)

Monday 6/12/23 Central Bank
Registration 7:30-5:00 (2nd Level)
Industry Registration/Set-Up 12:00-4:00 (3rd Level)
Lunch 11:30-1:30 (on your own)
Meal Kiosks@Central Bank = Street Taco / Ramen Noodles card only/no cash
Lex Live – across street & Various Restaurants – walking distance

Monday Night Event – Come in comfortable Lake Attire to dance, play games and take pictures to capture memories.

Tuesday 6/13/23 Central Bank
Biometric Screening – 7:30-10:30 (Meeting Room 9-AB)

Monday/Tuesday/Wednesday 8:00-10:30
Basket Auction & Marketing Hall of Fame (Meeting Room 8)
Split the Pot Opportunity (throughout conference)

Parking - $12.00 per day High Street Parking Lot across from Central Bank **free for those staying at the Hyatt**

Registration Ends June 5th
Central Bank Center - 430 W. Vine St., Lexington, KY 40507
"The Survivor Way"
As we survive life's challenges, we come face-to-face with fear and uncertainty.

Challenges may allow us to step out of our comfort zone and push ourselves above and beyond our own self-limitations. It is how we choose to overcome challenges that make us who we are in life. It is our strength in times of difficulty that prove our character and self-worth.

Adversity is not so much contending with problems as it is learning more about who you really are and what is inside of you.

Holly Hoffman is the Opening Session - KeyNote Speaker on June 12, 2023 'Never Give Up - The Survivor Way' and an education session that morning titled "Lead Simply".

If you are going to miss MGM at SNA ANC...

DONT WORRY

KSNA is bringing her on the road to our Annual Conference!

JOIN US!

June 12-14, 2023
Lexington, KY

MGM is the Guest Speaker to SN Managers June 13, 2023 'Build a Better Boat.... Sailing into Customer Service Smooth Waters' and there is "open access" for directors as well.
Individual Membership
You don’t have to wait for anyone else to join SNA for you to be part of the mission—join as an individual. Whether you’re an employee, manager, director or any other kind of school nutrition operator—you’ll get all the benefits. Download your state membership application or join online by clicking the button below.

Join or Renew Your Membership Online Today

School District Membership (SDM)
Let your school district support your involvement in SNA. When you join SNA as a school district, your school district or state agency purchases a membership in the name of an individual. If that individual leaves the district, they can transfer the membership to another professional within the district.

Regarding Individual Membership, please contact SNA at membership@schoolnutrition.org or (703) 824-3000.

Regarding School District Membership, please contact SNA’s Membership Manager at sdm@schoolnutrition.org or (703) 824-3000, ext. 119.
SNA/KSNA Membership – Well Worth It!!

You have such an important job serving school meals to our state’s children. By belonging to the School Nutrition Association, you are a part of something even bigger than just your school or district. You are joining over 49,000 (1,838 in Kentucky) committed members from across the nation who are feeding the future. You, as a child nutrition professional, represent all the hungry children who eat at your school and your voice matters as to how and why it is done!

As a SNA member, you get a support network of friends and colleagues who understand the everyday challenges of the School Nutrition Programs (SNPs) and have access to numerous resources that will make your job easier and your programs better. With the implementation of the USDA Professional Standards, the resources that SNA and KSNA offer have become even more valuable. At a more local level, KRS 158:852 requires that school nutrition directors and/or district menu planners to hold at least a Level 2 SNA Certificate in School Nutrition or hold a SNA Credential within three years of being appointed to the position. By attending SNA and KSNA meetings and events, you have the advantage of obtaining much of the necessary training for both these requirements.

KSNA & SNA Benefits:

- Scholarships – KSNA & SNA offer numerous scholarships to members and their family for continuing education
- Awards – KSNA and SNA have numerous awards to recognize outstanding members
- Webinars – members may participate in and/or view webinars on the latest happenings and changes in School Nutrition Programs
- School Nutrition Magazine & The Challenger – the publications for SNA members offer articles and information for personal and professional growth as well as new product information and updates
- Legislation Guidance and Information – SNA keeps abreast of important state and federal legislation that affect our programs. As a member, you can sign up for Tuesday Morning, an e-newsletter that gives weekly updates on legislation and policy issues
- E-Newsletters – These newsletters from both KSNA & SNA will provide the latest media coverage nation-wide and spotlight other state and district programs which provide ideas for your programs
- Conferences and Meetings – A wealth of information, networking, and professional growth are available at all the KSNA and SNA events. Attending these meetings will help you in numerous ways to advance your professional skills and make your programs the best they can be
- School District-Owned Memberships – School District-Owned Memberships (SDM) is an alternative to standard individual memberships and designed to make it easier for school districts to pay for memberships and allow their employees to enjoy the many benefits of SNA membership. A SDM is owned by the district in the name of an individual and is transferable to another employee in the same membership category if the original assignee leaves employment in the district. (67% of Kentucky’s membership is SDM)
- SNA/KSNA Websites – Visit the websites for up-to-date information on Nutrition, Operations, Administration, Marketing & Communication, Research and Promotional Materials for Special Events

Kentucky has a strong, vibrant, and well-respected state organization (KSNA). We have the honor of having three of our members, Melinda Turner; Dr. Janey Thornton; and Julia Bauscher, serve as president of SNA in recent years. How wonderful it has been to see these great Kentuckians shine in their leadership role and help move Kentucky and the nation forward in providing for the nutritional needs of our children. You, too, can shine as a School Nutrition Professional by joining SNA/KSNA today and making your voice heard! It is well worth it!

Contact: Stephanie Caldwell, FSD/SNS, stephanie.caldwell@boone.kyschools.us or 859-282-2367

https://schoolnutrition.org/membership/school-district-membership/

https://schoolnutrition.org/Membership/StateMembershipApps
# National and State New Member Application

**Member ID**

## 1. Have you ever been a SNA member?  □ Yes  □ No

## 2. First Name  Last Name

## 3. Email  Job Title

## 4. School District  School Name  Chapter No.

## 5. Work Phone  Home Phone

## 6. Work Mailing Address (Please indicate preferred mailing address  □ Work  □ Home)

<table>
<thead>
<tr>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>City</td>
</tr>
<tr>
<td>State</td>
</tr>
<tr>
<td>Zip</td>
</tr>
</tbody>
</table>

## 7. Home Mailing Address

<table>
<thead>
<tr>
<th>Address</th>
</tr>
</thead>
<tbody>
<tr>
<td>City</td>
</tr>
<tr>
<td>State</td>
</tr>
<tr>
<td>Zip</td>
</tr>
</tbody>
</table>

## 8. Who referred you to SNA?  First Name  Last Name  (Optional) Member ID:

## 9. Membership Category (Check either individual membership or school district/state agency membership (SDM). See back for description)

<table>
<thead>
<tr>
<th>Member Categories</th>
<th>Individual Membership</th>
<th>School District/State Agency Membership</th>
</tr>
</thead>
<tbody>
<tr>
<td>SN Employee</td>
<td>$40</td>
<td>$40</td>
</tr>
<tr>
<td>Student</td>
<td>$40</td>
<td>N/A</td>
</tr>
<tr>
<td>Retired</td>
<td>$40</td>
<td>N/A</td>
</tr>
<tr>
<td>SN Manager</td>
<td>$42</td>
<td>$42</td>
</tr>
<tr>
<td>District Director/Supervisor</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>Major City Director/Supervisor</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>State Agency Director and Staff</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>Nutrition Educator</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>Other</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>Affiliate Employee</td>
<td>$20</td>
<td>N/A</td>
</tr>
<tr>
<td>Affiliate Retired</td>
<td>$20</td>
<td>N/A</td>
</tr>
</tbody>
</table>

## 10. Your STATE DUES are: (Record state dues in the space provided on right)  * Select one.

- **$10.00** SNE/RET/STU/AFE/AFR
- **$15.00** SNM
- **$30.00** DDS/MCD/SDS/EDU/OTH

## 11. National Dues

<table>
<thead>
<tr>
<th>National Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>$15.00 SNM</td>
</tr>
</tbody>
</table>


## 13. Does your employer pay your dues?  □ Yes  □ No

## 14. Are you responsible for school nutrition operations in your school district?  □ Yes  □ No

## 15. NATIONAL DUES $  □ □ □ □  . □ □ □ □  .

## 16. STATE DUES* $  □ □ □ □  . □ □ □ □  .

## 17. PROCESSING FEE $  □ □ □ □  . □ □ □ □  .

## 18. TOTAL DUES $  □ □ □ □  . □ □ □ □  .

## 19. Tax-deductible contribution to SN Foundation $10 □ $25 □ $50 □ Other □

## 20. TOTAL PAYMENT $  □ □ □ □  . □ □ □ □  .

## 21. For credit card payment, please visit www.schoolnutrition.org

## 22. Individual Membership Signature  Date

For SDM multiple applicants, you may use a spreadsheet found at www.schoolnutrition.org/SDM.

See reverse side for important information.

Dues subject to change.

Return this form with your check or money order made payable to SNA.

Mail application to SNA Depository PO Box 719297, Philadelphia, PA 19171-9297

Rev 06/22
SNA National and State Membership Application Guidelines

Membership Application for Individual and School District Memberships.

Instructions for completing the front of this application:
1. Please indicate if you have ever been a SNA member.
2. Print your full name as you would like it to appear in your membership record and on your membership card.
3. Print your email address and job title. All SNA members automatically receive emailed information related to the organization.
4. Print your current school district.
5. Print your current school name.
6. If you know your local chapter number, please fill in.
7. Print your work and home phone number.
8. Print your work mailing address.
9. Print your home mailing address.
10. Print full name of member referred who introduced you to SNA (only needed for new members). This will give the person credits for Star Club and annual membership campaign drives. Optional: Include referred’s SNA member ID.
11. Please review the membership categories listed. Check one that best describes your position. School District/State Agency Membership (SDM) is a membership managed or coordinated by the school district/state agency and can be transferred to another individual in the same membership category. Please check with your district to see if you are eligible for SDM.
12. Please check if you are employed by public school, private school, or private management company.
13. Please indicate if your employer pays your dues.
14. Please indicate if you are responsible for school nutrition operations in your school district.
15. Record your national dues based on membership category checked.
16. Record your state dues based on the dues listed on left side of application under “Your state dues are:”
17. All applications must include the processing fee.
18. Please add national, state dues and processing fee amounts. This is the total dues amount to be paid. Applications with incorrect total amount will be returned resulting in a delay of member benefits.
19. Record your optional contribution to the School Nutrition Foundation. The School Nutrition Foundation is a 501(c)(3) organization and donations are tax deductible. Your contribution of $10 or more will be acknowledged by the School Nutrition Foundation.
20. Add national dues, state dues, processing fee and any optional contributions. This is the total payment.
21. If paying by credit card, please visit www.schoolnutrition.org.
22. This box must be completed for SDM applicants.
23. Please sign and date your completed application. Required for individual membership only. Mail your application and payment to SNA, SNA Depository PO Box 719297, Philadelphia, PA 19171-9297

Membership dues cover a full year of membership benefits. Processing of application takes approximately two to four weeks from receipt of payment. Once application is processed, new members will be able to access and print their membership card by logging in at www.schoolnutrition.org.

<table>
<thead>
<tr>
<th>Dues Category</th>
<th>Membership Category</th>
<th>Description</th>
<th>Individual Membership</th>
<th>School District/State Agency Membership</th>
</tr>
</thead>
<tbody>
<tr>
<td>SNE</td>
<td>School Nutrition Employee</td>
<td>Cooks, chefs, bakers, bookkeepers, technicians, assistants, etc.</td>
<td>$40</td>
<td>$40</td>
</tr>
<tr>
<td>STU</td>
<td>Student</td>
<td>Full-time students enrolled in post-secondary nutrition, health or other food related program. Does not include right to vote.</td>
<td>$40</td>
<td>N/A</td>
</tr>
<tr>
<td>RET</td>
<td>Retired</td>
<td>Retired Members.</td>
<td>$40</td>
<td>N/A</td>
</tr>
<tr>
<td>SNM</td>
<td>School Nutrition Manager</td>
<td>Managers, head cooks, head chefs, assistant managers.</td>
<td>$42</td>
<td>$42</td>
</tr>
<tr>
<td>DDS</td>
<td>School Nutrition Director, Supervisors, Specialist, Executive Chefs</td>
<td>Working in a school nutrition program at the school district level.</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>MCD</td>
<td>School Nutrition Director, Supervisor, Specialist (Major City)</td>
<td>Working in a school nutrition program where the school district enrollment is 40,000 or more or city population is 200,000 or more.</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>SDS</td>
<td>State Agency Director, Supervisor, Specialist</td>
<td>Working in state office for child nutrition programs, including nutrition education.</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>EDU</td>
<td>School Nutrition Educator</td>
<td>Faculty working in a college/university setting.</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>OTH</td>
<td>Other</td>
<td>Principals, Superintendents, Teachers, etc. Does not include right to vote.</td>
<td>$143</td>
<td>$143</td>
</tr>
<tr>
<td>AFE</td>
<td>Affiliate Part-Time Staff (less than 4 hours daily)</td>
<td>Optional membership category for retired or part-time school nutrition staff. Does not include a subscription to SN magazine or the right to vote in the annual SNA election.</td>
<td>$20</td>
<td>N/A</td>
</tr>
<tr>
<td>AFR</td>
<td>Affiliate Retired</td>
<td></td>
<td>$20</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Note: Contributions or gifts to SNA are not deductible as charitable contributions for federal income tax purposes. Contributions to the School Nutrition Foundation are deductible for IRS purposes. $2.00 of your national dues is used for your subscription to the SN magazine.

School Nutrition Association * 2900 S Quincy Street, Suite 700 * Arlington, VA 22206
Phone: 800-877-8822 * Web site: www.schoolnutrition.org * E-mail: membership@schoolnutrition.org
KSNA Scholarship Program Fundraiser

Would you like to purchase a fabulous T-shirt and help support the KSNA Scholarship Program?

Check out the two shirt designs below and click HERE on this link to order or get further details!

**ONLINE ORDERING IS THE ONLY OPTION
**NO SHIRTS WILL BE SOLD AT CONFERENCE**

KSNA Scholarship Program
will receive $3.00 for every shirt sold

Current Fund Balances

<table>
<thead>
<tr>
<th>Fund</th>
<th>Balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>KSNA Disaster Relief Fund</td>
<td>2,578.60</td>
</tr>
<tr>
<td>SNF Donation Payable</td>
<td>150.02</td>
</tr>
<tr>
<td>Tornado Assistance Fund</td>
<td>0.00</td>
</tr>
</tbody>
</table>

KSNA FOUNDATION
KSNA/SNA

Local Chapters

Daviess County - Vickie Crisp
Madison County - Tammy Long
Calloway County - Dorothy Warren
Fayette County - Jane Adams
My name is Vickie Crisp and I'm the local President to the SNA for Daviess County. I've enjoyed serving for 2yrs. We have had an increase in our membership. We try to make our meetings fun. Our Christmas party this yr was a blast each school had to dress as a favorite movie theme it was a blast. We also had a fundraiser selling Rada knives and pans and it was very successful. We also giveaway 2 $500.00 scholarships at the end of the year along with honoring our retirees and yrs of service. I love being involved with such great people in our local chapter of the SNA.
Fayette County Chapter Spotlight
Fayette County Spring 2023 Events!

Our Winter Social was in December at Rooster’s for our members! January kicked off our Biggest Loser which lasted until March. We also made sandwiches in January for the Catholic Action Center. In February we did another fundraiser selling Texas Roadhouse Rolls and Gift Cards. March was the KSNA Manager Conference and our President Elect Bridgett Thomas organized the event! She did great! March was also another chapter meeting at Brenda Cowan with the Dairy Alliance as our speaker. She made smoothies with us! Members voted that night for next school year’s officers. In April we honored our Retirees and Student Scholarship winners at our FCSNA Banquet at Tates Creek High School. Along with Employee and Manager of the Year. May 13th will be our 3rd annual Lunch Lady Hustle 5K!

In June we are presenting at the KSNA conference in Lexington on our Chapter and getting involved.
Fayette County Chapter Spotlight
Fayette County Chapter Spotlight
Fayette County Chapter Spotlight
Fayette County Chapter Spotlight
REGIONAL MAP OF KENTUCKY

SENATOR'S: MITCH MCCONNELL AND RAND PAUL

REGION 1
JAMES COMER JR

REGION 2
BRETT GUTHRIE

REGION 3
MORGAN MCGARVEY

REGION 4
THOMAS MASSIE

REGION 5
HAL ROGERS

REGION 6
ANDY BARR
Left to right: Tina Duncan, Heather Wright, Charlie Watson, Mgr. Nyoka Bowling, Paige Bingham.
South Christian Elementary Students signed and colored aprons for statt

Crofton Elementary! Here is our amazing cafeteria team! They loved their aprons
CHRISTIAN COUNTY

Fun days at Sinking Fork Elementary
CHRISTIAN COUNTY

Breakfast Week Shenanigans
Any student who eats breakfast at school will be entered into a drawing for prizes.

Any student who eats breakfast at school will be entered into a drawing for a prize.
HARDIN COUNTY

Class of 2023 Breakfast Champions

Rachael Paul
Meadow View Elementary, Hardin County Schools

Jackie Gibbons
College View Campus, Hardin County Schools

Cindy Rosel
Creekside Elementary School, Hardin County Schools

Ashley Smith
College View Campus, Hardin County Schools

Pardon our mess,
we are under construction
digging up School breakfast!

Happy Friday
Good Choices
You Got This
You Are Loved
Believe in Yourself
LaRUE COUNTY

Elf on the Shelf

Special Delivery From North Pole

Hodgenville Elementary

Getting Ready for Testing

NSBW
MEADE COUNTY
We would be so 'Krabby' without you! Thanks for all you do!

Mrs. Winter's Class

Thank you bunches for our bunches!

Albert

Cosmo

David

Smith

Ariel

Williams

Kenny

Austin

Brand

Brad

Terri

Feddy

Jessica

Every army Bill

Noah

Winter

Consumer's Choice

Consumer's Choice

24 oz. 16/24

4 oz. 24/24

Glazed Donuts

Carrot Cake Flavored
HENRY COUNTY

Legislative Action Conference
From L to R: Becky Lowery (Clark Co Director and KSNA PPL), Amy Chappell (KSNA Executive Director), Thomas Massie (U.S. Representative), and Anna Lusk (Henry County Director and KSNA Region 4 Director)
HENRY COUNTY

Henry County School Nutrition Director, Anna Lusk and Smokin Jax BBQ Owner, Ridge Jackson.

Henry County trying out Smokin Jax BBQ for the first time.

Campbellsburg Elementary- January Tray of the Month winner
Pictured from L to R: Sarah Choate, Hillary Snyder, Tammy Sharp, and Rhonda Simpson.

Henry County High School Assistant Manager, Jeanie Owens, Super Hero Day

National School Breakfast Week
Birthday Bus Fun

New for 2022-2023 School Year

Our Summer Feeding Lunch Bus Express was transformed into the Birthday Bus. Each month the bus goes to each elementary school and kids with a birthday that month get to have a Domino’s Pizza lunch with a “Birthday Cookie Treat”
Dream Big, Work Hard, and Don’t Forget to Have Some Fun!

Oldham County School Nutrition
The Holiday Season is always a fun time at Clark County Public Schools. The staff served wonderful meals and all of the students were so excited!! The Managers and Assistant Managers enjoyed time together to celebrate the season as well! Fun was had by All!
The Mayor of Winchester came to help serve the students at Baker Intermediate School! What an Honor it was to have him join us in serving students!

CLARK COUNTY
We started a pilot program serving Domino’s Pizza at our Middle School and High School. It has been a great success with the students and staff. Since this pilot has gone so well, we plan to continue serving Domino’s one day per week at these schools next year.

Shannon Scott & Susan Brooks represent Fayette County Schools at LAC 2023 with Guthrie.

Shannon Scott & Susan Brooks represent Fayette County at LAC 2023 with Andy Barr.
FAYETTE COUNTY

March Managers meeting

March Managers meeting newbies

Rosa on a Roll 100 on health inspection jan 2023

Lettuce Romaine Calm...

CHOP IT LIKE IT'S HOT
FAYETTE COUNTY

STEAM & Mrs. Davis saying Happy Birthday to all students

JESSAMINE COUNTY
JESSAMINE COUNTY

School Lunch Hero Day
Thank you for taking care of RDES Students every day.
Hero Villain Day at GCHS

Homemade Pizza Day is always a hit

Mr. Randy for Career Day at Stamping Ground Elementary

SCHS making peppermint surprises

NSBW Dig in to School Breakfast

Northern Elementary

Stamping Ground having fun
SCOTT COUNTY

Chef Tina at Garth Elem makes chocolate bird nest for the book Chez Bob.jpg

Cutting Cinnamon Rolls at GCHS

Homemade Cinnamon Rolls at GCHS

Smoking Butts for BBQ at GCHS

Dominoes Day at Eastern Elem

Chef Tina at Garth Elem makes chocolate bird nest for the book Chez Bob.jpg
PLATINUM PARTNERS

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A reimagined, best-in-class foodservice agency

We know that this school year is has been challenging. We want to remind you that, as your trusted partner, we are here to help navigate the changing landscape. Regardless of how you are feeding your students, let us be your guide in finding the best solution.

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- Made with real honey
- No nut ingredients*  

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- No artificial flavors
- And so much more!

Follow us on social media:
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- @generalmillsk12
- @generalmillsf

"Honey Cheerios" does not contain nuts. However, the product is not labeled as nut free because it is not produced in a nut free production facility.

Learn more about the entire K-12 cereal lineup at GeneralMillsCF.com
“Food is symbolic of love when words are inadequate.”

– Alan Wolfeit –

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[QR Code]
Premium Reduced-Sodium Cheese Sauce & Mac & Cheese

To help you meet Target 2 sodium guidelines, we’ve shaken out the sodium in some of our most popular products and student favorites. Our NEW Premium, Reduced-Sodium Cheese Sauce and Mac & Cheese are crafted with all the things you love like real cheddar cheese and whole-grain rich pasta, and without the things you don’t, like phosphates and artificial flavors.

Item #5734
Premium Reduced-Sodium CHEESE SAUCE
1.82 oz. serving = 1.0 M/MA
209 mg of sodium

Item #5776
Premium Reduced-Sodium MAC & CHEESE
6.0 oz. serving = 2.0 M/MA + 1 grain
577 mg of sodium

* as compared to 5705 Premium Cheddar Cheese Sauce
** as compared to 5768 Premium Creamy Mac & Cheese

For more information or to request samples, please contact Alison Powers • (574) 242.0962 • alisonpowers@jtmfoodgroup.com
or visit www.jtmfoodgroup.com/k-12

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How do we Create a Budget for SY 22-23 With So Many Unknowns?

MenuLogic K12 can help you take your Data and turn it into Information that will give you Knowledge!

Get Real-Life, Fact Based...
- Meal count projections
- Per meal revenue & food/supply expense projections
- A la carte revenue & projections

Considering
- Labor expenses
- Overhead expenses

Be Empowered to...
- Understand your break-even paid meal price
- Set weighted food/supply/labor/overhead per meal & a la carte revenue targets
- Easily monitor menu participation & profitability to see opportunities for adjustments

If you don’t have MenuLogic K12 software yet, Now Is The Time!
Get a monitoring plan in place before it’s too late for SY 22-23.

Set up a discovery call with Kayla today!
Kayla McDaniel, MS, NDTR
K-12 Sales Specialist
Kayla@MenuLogic-K12.com
317-204-2353

Scan the QR code to quickly access my calendar to schedule a discovery call!
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- DoD approved fresh slices 100/2 oz. & 10/1# cases
- Applesauce equals 1/2 c serving of fruit

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WHOLE GRAIN CINNAMON CHIP SCONED DOUGH

WHOLE GRAIN JALAPEÑO MOZZARELLA BITES

WHOLE GRAIN NUT-FREE CHOCOLATE CHIP COOKIE

WHOLE GRAIN MIXED BERRY SCONED DOUGH

WGR STACKABLES FLATBREAD

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Debbie.Steele@Schwans.com
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KSNA SPECIAL

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Taylor Cook
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